

## Message Text

UNCLASSIFIED

PAGE 01 ROME 08114 041612Z  
ACTION EB-08

INFO OCT-01 EUR-12 ISO-00 ABF-01 /022 W  
-----018932 041720Z /50

R 041446Z MAY 78  
FM AMEMBASSY ROME  
TO SECSTATE WASHDC 2506  
INFO USDOC WASHDC

UNCLAS ROME 8114

E.O. 11652: N/A  
TAGS: AMGT, AFSP IT  
SUBJ: REQUEST FOR FINANCIAL DATA ON STATE-FUNDED POSITIONS

REF: (A) STATE 037695, (B) STATE 100740 (NOTAL), (C) STATE  
111146(NOTAL).

USDOC FOR : ITALY COUNTRY MARKETING MANAGER G.KNOWLES.

1) SUMMARY: FOLLOWING IS FINANCIAL DATA ON STATE-FUNDED  
POSITIONS IN ITALY WHICH INVOLVE TWENTY PERCENT OR MORE COMMERCIAL  
WORK.

EXCHANGE RATE USED \$1 : LIRE 850.

DATA IS ORGANIZED AS FOLLOWS:

A) POSITION NUMBER , B) INCUMBENT'S NAME, C) DECIMAL EXPRESSION  
FO COMMERCIAL ACTIVITY RELATIVE TO TOTAL TIME, D) LUMP SUM TOTAL  
OF SALARY AND ANY ALLOWANCES, AND E) DOLLAR EQUIVALENT OF COMMERCIAL  
CONTENT WHICH IS PRODUCT OF QUOTE C UNQUOTE AND QUOTE D UNQUOTE.  
FOOTNOTES FOLLOW DATA TO EXPLAIN CERTAIN FIGURES. END SUMMARY.

POST

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20-5010-282 M.CALINGAERT 0.2 DOLS 67,800 DOLS 13,560(SEE  
FOOTNOTE 1)  
20-5410-063 H.W.HEIKENEN 1.0 DOLS 56,763 DOLS 56,763  
20-5010-046 A.WHITING 028 DOLS 54,366 DOLS 15,222  
20-5410-56M.SKOL 1.0 DOLS 36,971 DOLS 36,971

20-5410-454 P.QUANDT 1.0 DOLS 18,953 DOLS 18,953 (SEE FOOTNOTE 2)  
2 R.MELONE 1.0 DOLS 24,328 DOLS 24,328  
174 E.SASSO 1.0DOLS 18,981 DOLS 18,981  
9 U.TOMBOLINI 1.0 DOLS 17,689 DOLS 17,689  
4. A.DEL BUONO 0.45 DOLS 18,367 DOLS 8,265  
199 L.SIMCIC 1.0 DOLS 17,443 DOLS 17,443  
198 M.STANNUS 1.0 DOLS 12,773 DOLS 12,773  
8 L.CHIOCCHI 1.0 DOLS 10,822 DOLS 10,822  
10 S.SALVATORE 1.0 DOLS 15,088 DOLS 15,088  
162 L.ACHENBACH 1.0 DOLS 15,389 DOLS 15,389  
161 A.M.ROSATI 1.0 DOLS 10,436 DOLS 10,436

FLORENCE

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10-5530-027W.WRIGHT 0.50 DOLS 38,604 DOLS 19,302  
16 G.LUCARELLI 1.0 DOLS 15,971 DOLS 15,971  
17 A.GOLA 1.0 DOLS 8,839 DOLS 8,839

GENOA

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10-5550-076 D.NORTON 0.50 DOLS 29,807 DOLS 14,904  
1 G.ARREGHINI 1.0 DOLS 21,948 DOLS 21,948  
27 E.VITALE 0.50 DOLS 9,054 DOLS 4,527

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MILAN (INCLUDING TRADE CENTER PERSONNEL WHICH ARE STATEFUNDED)

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21-5055-057 W.WHITMAN 1.0 DOLS 43,219 DOLS 43,219  
21-5055-058 M.LAWRENCE 1.0 DOLS 49,431 DOLS 49,431  
20-5410-043 J.PITTS 1.0 DOLS 29,911 DOLS 29,911  
20-5410-063 R.MILLER 1.0 DOLS 20,815 DOLS 20,815  
20-5010-047 M.CLEVERLY 0.30 DOLS 31,310 DOLS 9,393  
21-5055-059 F.NEGRETTI 1.0 DOLS 44,745 DOLS 44,745  
62 V.GAROFALO 1.0 DOLS 11,467 DOLS 11,467  
97 M.BECK 1.0 DOLS 20,277 DOLS 20,277  
70 A. PROIETTI 1.0 DOLS 13,477 DOLS 13,477  
63 G.SCANDELLI 0.50 DOLS 22,467 DOLS 11,234  
10 P.GATTINONI 1.0 DOLS 11,354 DOLS 11,354  
78 A.LAVAGNA 1.0 DOLS 13,122 DOLS 13,122  
89 D.RECCHIA 1.0 DOLS 10,815 DOLS 10,815  
88 L.TRINGALI 1.0 DOLS 11,121 DOLS 11,121

NAPLES

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20-5010-174 J.CREAGAN 0.30 DOLS 39,540 DOLS 11,862

72 A.GATTA 0.50 DOLS 15,974 DOLS 7,987  
74 S.MARINO 0.20 DOLS 15,362 DOLS 3,072  
7 S.PAURA 0.40 DOLS 14,777 DOLS 5,911  
73 R.CAPASSO 0.60 DOLS 11,892 DOLS 7,135

PALERMO

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21-3025-110 D.ENGEL 0.20 DOLS 38,692 DOLS 7,738  
43 J.FLATAU 0.70 DOLS 20,622 DOLS 14,435  
32 F.CUFFARO 0.55 DOLS 11,892 DOLS 6,541

TURIN

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00-1040-017 R.WRIGHT 0.30 DOLS 64,586 DOLS 19,376 (SEE FOOTNOTE  
3)  
1 R.DIPIETRO 0.75 DOLS 15,689 DOLS 11,767  
6 T. GAROSCI 0.75 DOLS 10,009 DOLS 7,507  
9 C.FUMAI 0.30 DOLS 11,892 DOLS 3,568

FOOTNOTE 1 : LUMP SUM OF SALARY AND ALLOWANCES INCLUDES DOLS  
14,550 OFFICIAL RESIDENCE EXPENSE BUT NO RENTAL FIGURE AS  
QUARTERS ARE GOVERNMENT OWNED.

FOOTNOTE 2: AS THIS OFFICER IS IN GOVERNMENT OWNED QUARTERS,  
NO HOUSING ALLOWANCE FIGURE IS INCLUDED.

FOOTNOTE 3: AS THIS OFFICER IS PRINCIPAL OFFICER, LUMP  
SUM INCLUDES RESIDENCE RENTAL OF DOLS 924,028 AND OFFICIAL RESIDENCE  
EXPENSE OF DOLS 3,306 IN ADDITION TO SALARY.

COMMENT:

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THE INCOMING TELEGRAM (REF.A) SPECIFIES THAT WE SHOULD COUNT  
AS COMMERCIAL THOSE POSITIONS WHERE THE INCUMBENT EXPENDS 20  
PERCENT OR MORE OF TIME ON THE COMMERCIAL FUNCTION.  
THIS CRITERION OBVIOUSLY OVERSTATES THE NUMBER OF POSITIONS  
DEMOTING A REASONABLE AMOUNT OF TIME TO COMMERCIAL WORK.  
IF THE CUSTOMARY RULEWHEREBY THE INCUMBENT DEVOTES AT LEAST  
5# PERCENT OF TIME TO THECOMMERCIAL FUNCTION WERE APPLIED,  
THE FOREGOING TABULATION WOULD BE REDUCED BY 9 POSITIONS.  
GARDNER

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NNN

## Message Attributes

**Automatic Decaptoning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 04 may 1978  
**Decapton Date:** 01 jan 1960  
**Decapton Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978ROME08114  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780191-0024  
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**From:** ROME  
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**Legacy Key:** link1978/newtext/t19780593/aaaadbio.tel  
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**Litigation Codes:**  
**Litigation History:**  
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**Message ID:** 55e098a4-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION EB  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 4  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** 78 STATE 37695, 78 STATE 100740  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 29 mar 2005  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** N/A  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2792587  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** REQUEST FOR FINANCIAL DATA ON STATE-FUNDED POSITIONS  
**TAGS:** AMGT, AFSP, IT  
**To:** STATE  
**Type:** TE  
**vdkgvgwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/55e098a4-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014